



VERSATILITY TOOL WORKS AND MANUFACTURING COMPANY, INC.



THE POWER OF PRECISION™

SINCE 1972

Welcome

As children, we grew up in the machine shop alongside our father, an expert tool and die maker. He taught us not only the craft of tool making, but also the European tradition of achieving excellence through precision. Over the years, we came to call this "The Power of Precision," and it is the foundation upon which we have built our business.

Today, Versatility's QStep™ Process follows in the footsteps of those ideals. By engaging with customers throughout a project's entire life cycle – from design to delivery – they access our advanced engineering, tooling, design, manufacturing, and fulfillment programs. The result is that Versatility Tool's customers experience a unique combination of service and technological innovation that drives quality, optimal cost, best delivery, and ultimately the success of their projects.

Technology and innovation can't deliver results without experienced people. Our employees, a highly-trained team of engineers, craftsmen, and production personnel, each average over 12 years of service with

Versatility Tool Works. Working within a lean manufacturing culture which fosters team work and accountability, they share our passion to deliver results beyond the customers' expectations.

On behalf of our entire team, we invite you to contact us with your tooling, stamping, or fabricating requirements. We would be proud to have you experience our tradition of customer service and passion for technological innovation that has been going strong since 1972.



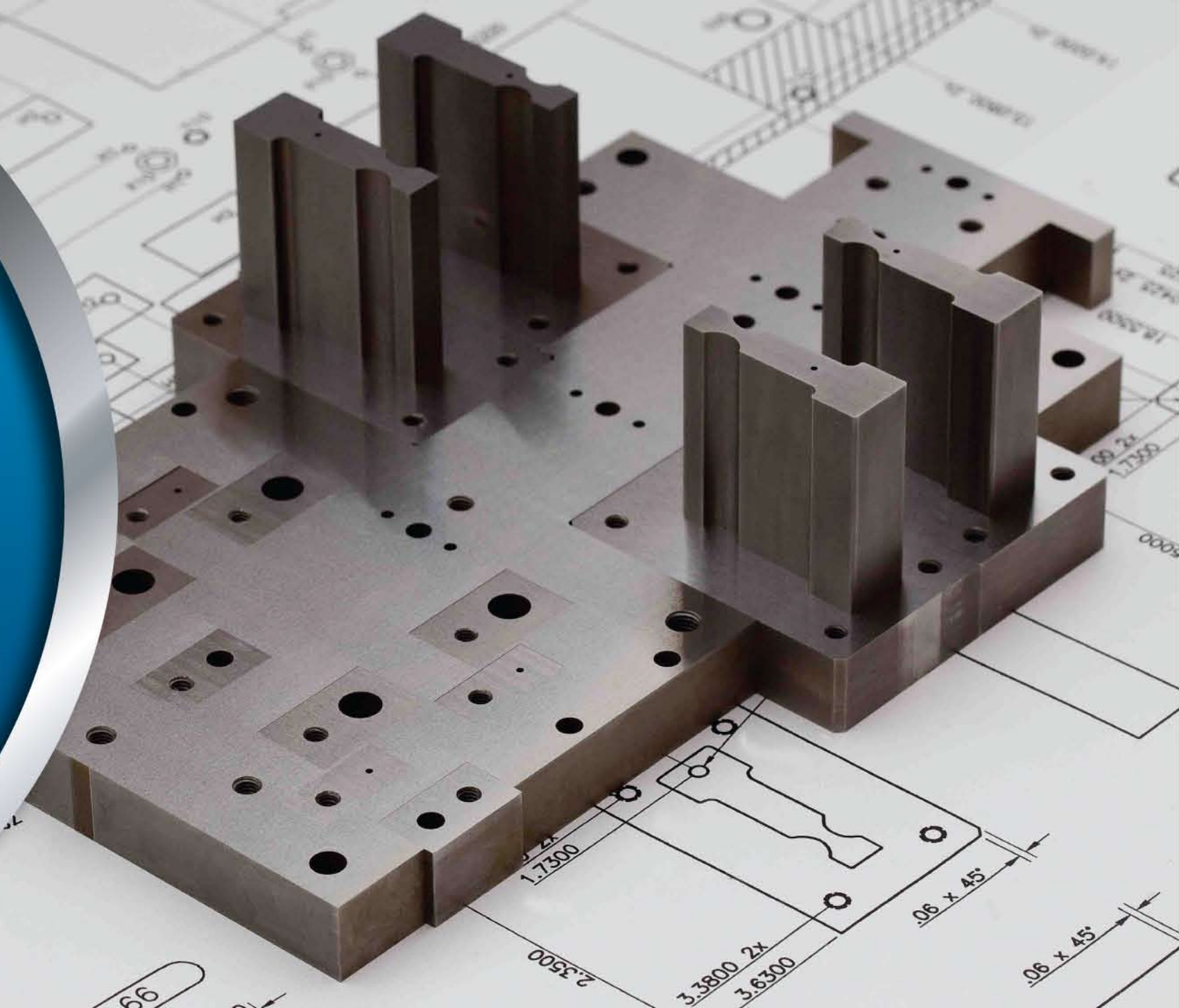
Edward Freimuth
Principal

Steven Freimuth
Principal

“Versatility is a well established organization and a forward thinking company. They embrace collaboration and promote lean thinking with their customers. They offer a highly knowledgeable engineering staff and provide superior customer service. Our organization recognizes Versatility as a highly valued partner.”

Tricia M. Kerns
Focal Point LLC
Material Manager

Cathy Santiago
Focal Point LLC
Senior Buyer



“Versatility is extremely knowledgeable, friendly and helpful. They have the technical abilities and know how to take on any challenge. Their tooling expertise and cost effective punching is an asset to my organization.”

Brad Baur
Ace Metal Spinning, Inc.
President

HISTORY

Versatility Tool Works is a leader in the manufacture of precision tooling and sheet metal products. Established in 1972 as primarily a tool and die operation, the company's product line has grown into one of the most diverse in the industry. Today, Versatility produces both long and short run stampings, roll-formed products, fabricated sheet metal parts and assemblies, progressive stamping tools and fixtures, precision machined components, and a proprietary line of specialty tool storage cabinets.

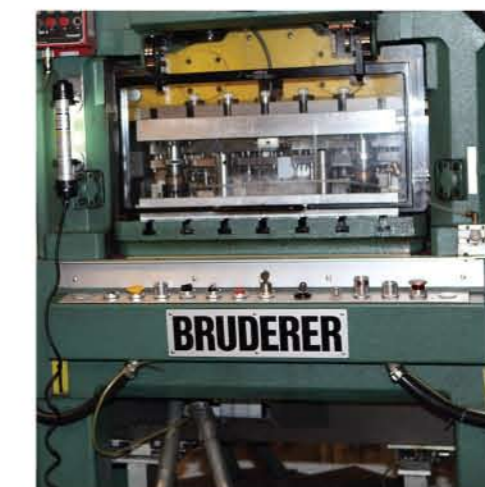
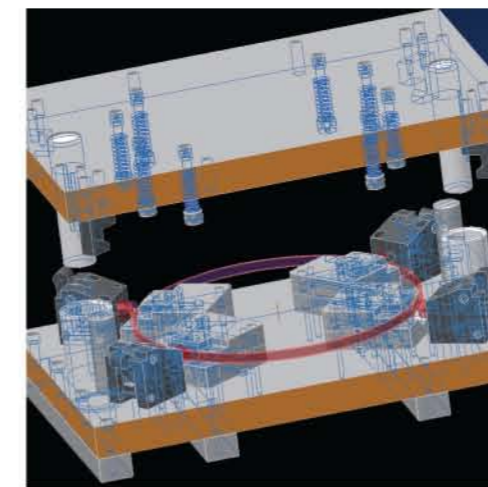
PARTNERSHIPS

Versatility's culture emphasizes partnerships with our customers, vendors, and academia. Engineering personnel use QStep™, our customer engagement process, to drive a project's success by positively impacting quality, cost, and delivery. Versatility Tool Works strives to be a true business partner by offering a spectrum of value added services including tooling, design, engineering, state of the art manufacturing, and inventory fulfillment. Our involvement with local engineering universities to conduct testing and basic research projects has led to improved product and process performance. These projects allow collaboration between Versatility's engineers, students, and professors to solve complex engineering problems. The students and academics are enriched by our engineers' expertise and years of real world experience while Versatility gains access to insight and technology found only within research institutions. The learning experience not only benefits everyone involved in the process, but ultimately and most importantly, it benefits our customers.

FULFILLMENT COLLABORATION

Versatility Tool Works provides fulfillment programs that help keep our customers lean. Current options include **vendor managed inventory, Kanban, hold for release, 24 hour quick ship, and other JIT based systems**. Customers benefit with real cost savings by reducing administrative costs, inventories, and floor space requirements because they can trust Versatility to deliver the right product, in the correct quantity, at the necessary time.

CORE COMPETENCIES



ENGINEERING

- Over 150 Years of Combined Engineering Team Experience
- Tool and Fixture Design
- Product Design
- Optimal Material Selection
- Design for Lowest Cost Manufacturability
- Prototype Development

SHEET METAL FABRICATION

- CNC Turret Punching
- Precision Metal Forming
- Multiple Secondary Operation Capabilities
- Assembly

STAMPING

- High Speed and Traditional Stamping
- Servicing Customers with Both Long and Short Run Demands
- Multiple Secondary Operation Capabilities
- Computer Integrated Process and Quality Monitoring

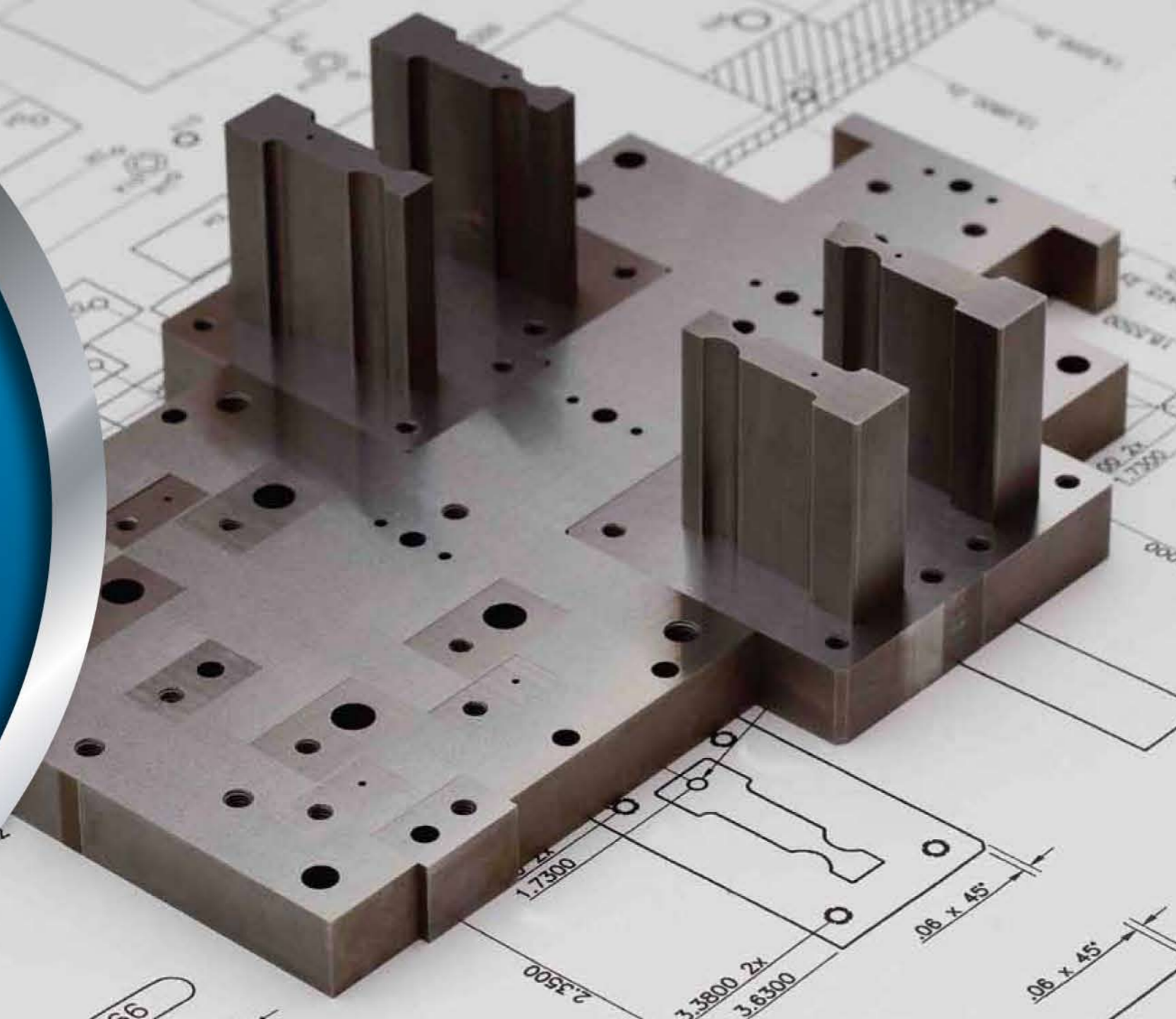
TOOLING AND MACHINING

- Fabrication of Complex Progressive Tools and Fixtures
- Experienced with Carbide and Other Advanced Tool Steels
- Complete Tool Room Capabilities Include:
 - Multi-Axis Wire EDM
 - CNC Machining
 - Automated Grinding

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